SCORE Chapter 143
DELEGATED SERVICE

TO REGISTER CALL
316-269-6273

Choose your date:
November 17, 2012
September 15, 2012
July 21, 2012
May 19, 2012

Business Workshop
Your Own Small Business
Starting & Growing
FOR THE LIFE OF YOUR BUSINESS

Marketing

Insurance, Marketing
and Banking Plus Many Other Areas
Accounting, Taxes, Operations and Manufacturing,
Members have backgrounds in business structure,
Helpful and Active Business Members available to help you

CALL SCORE TODAY FOR FREE CONSULTING.
EXISTING BUSINESS STRUGGLING?
STARTING A NEW BUSINESS?

Workshops held at:
4031 E. Harry St.
Office This

For more information, please contact your local SCORE chapter at 316-269-6273.
FREE BUSINESS COUNSELING
Offered by SCORE™
Counselors to America’s Small Business
Sponsored by the U.S. Small Business Administration

Wichita Chapter #143
271 W. 3rd St., Suite 2500,
Wichita, KS 67202
316-269-6273
www.wichita.score.org

BUSINESS PEOPLE SOMETIMES NEED HELP
The key to a successful business is knowing when and who to contact. It is proven that a start-up business has a greater
chance of success with a mentor or counselor to start them off on the right foot. Many times a business person does not
believe they have serious problems. They can often help themselves by utilizing another business professional such as a
SCORE mentor as a confidential, knowledgeable, intelligent
listener. By objectively looking from the outside in, SCORE
counselors can suggest to the business owners solution options
which can potentially solve their problems, and improve their
processes. Let SCORE help you resolve your challenges into
logical, systematic methods of problem solving.

LET US TELL YOU HOW TO GET HELP
SCORE is available to assist whether it is in the beginning of a
business venture or during troubling business times. We invite
you to come to the SCORE office during normal business
hours and a SCORE counselor will be available to meet with
you. It is not necessary to make an appointment to start the
process. Just by calling 316 269 6273 you can obtain help
people who understand ways to help you resolve business issues. In
many cases the counselor can resolve your problem as you talk
in the phone. Our counselors are volunteers who only have
your success as our mission.

WHY DO YOU NEED TO CALL SCORE
SCORE works as a resource partner with the Small Business
Administration and we have available at our finger tips many
people and resources to resolve your problems. We are
confidential, and have counselors /mentors with hundreds of
years of experience in all business backgrounds. Every
business has an area in its operation which can benefit with
proper guidance, successful planning, and
management strategy review. Let us help you
pinpoint problems and possibly improve your
profits and lessen your business risks.

A Workshop Offered by SCORE™
“Start and Grow a Small Business”
Registration at 8:00 a.m. – Coffee & Rolls
and closes at 3:00 p.m. Lunch is provided.

Program Agenda
• Quick Start Program Introduction
• Your Business Feasibility Plan
• Marketing for a Start-up or Growing Business
• Sources of Capital and the Lenders Viewpoint
• Business Organization and Legal Structure
• Recordkeeping, Licenses & Permits
• Insurance and Risk Management
• Taxes
• Networking Lunch with other Business Entrepreneurs

Workshop Location:
Office This
4031 E. Harry, Wichita, KS
(Old Wichita Mall –
Across from St. Joseph Hospital)

The Workshop registration fee for one person to attend is $45.00 payable in advance to SCORE. A $5.00 discount is
given to each additional person from the same business association. At the door, the
cost is $50.00/$45.00 respectively. Pre-registration is requested to assure space
availability. The fee includes lunch and all Workshop materials.

SCORE Workshop Registration Form
Please indicate the class you are registering for.

___ May 19, 2012
___ July 21, 2012
___ September 15, 2012
___ November 17, 2012

Please complete the following:
Name______________________________
Address____________________________
City/State/ZIP_______________________
Phone_____________________________ Detach this form and mail it and a check for

SCORE
271 W. 3rd St., Suite 2500
Wichita, KS 67202-1212