### ORIENTATION

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
BADM 101 (Freshmen) | | | 
BADM 102 (Freshmen) | | | 
BADM 301 (Transfer) | | | 

### FOUNDATION COURSES

Transfer students who have completed MATH 144/242 with a C- or better, do not need to take MATH 111.

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
ENGL 101 | C- | | 
ENGL 102 | C- | | 
COMM 111 | C- | | 
MATH 111 | C- | | 

### INTRODUCTORY COURSES

*PHIL 125, PSY 111 or SOC 111, ECON 201 and MATH 144 are included in the General Education Introductory courses.

**Division A** | **Course** | **Hours** | **Final Grade**
--- | --- | --- | ---
Fine Arts | | | 
Humanities (not PHIL) | | | 

**Division C** | **Course** | **Hours** | **Final Grade**
--- | --- | --- | ---
Nat Sci | | | 

Further Studies or Issues/Perspectives Courses

*This area will be fulfilled by ECON 202 (F/S), IB 333 (I/P), and PHIL 306 (I/P).

### ADVANCED STANDING – [22 HOURS]

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
*MATH144 or MATH 242 | | | 
ECON 231 | | | 
ECON 232 | | | 
*ECON 201 | | | 
*ECON 202 | | | 
BADM 160 | C- | | 
ACCT 210 | | | 
ACCT 220 | | | 

### COLLEGE REQUIREMENTS – [9 HOURS]

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
*PSY 111 or SOC 111 | | | 
*PHIL 125 | C | | 
*PHIL 306 | | | 

### UPPER-DIVISION BUSINESS CORE – [27 HOURS]

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
MKT 300 | C+ | | 
ENTR 310 | | | 
*IB 333 | | | 
FIN 340 | | | 
DS 350 | | | 
MGMT 360 | | | 
MIS 395 | | | 
BLAW 431 | | | 
MGMT 681 | | | 

### MARKETING – REAL ESTATE MAJOR – [21 HOURS]

#### A. MARKETING COURSES – 12 hours

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
MKT 403 | | | 
MKT 405 | | | 
MGMT 609 | | | 
MKT 407 or MKT 608 | | | 

#### B. REAL ESTATE COURSES – 9 hours

**Course** | **Min. Grade** | **Hours** | **Final Grade**
--- | --- | --- | ---
RE 310 | | | 
RE | | | 
RE | | | 
If taking RE 611 or RE 618, must earn C+ in FIN 340. A maximum of 3 credit hours of RE 481 in major.

### Minors

### OPEN ELECTIVES – [approximately 22-23 HOURS]

**Course** | **Hours** | **Grade** | **Course** | **Hours** | **Grade**
--- | --- | --- | --- | --- | ---

**Grand Total [min of 124 hrs]:**