Federal Government Contracts: Commercial Acquisitions vs. Negotiated Procurements

Under the Federal Acquisition Regulation, a prospective contractor’s compliance obligations can vary substantially depending on how the government buys. This program addresses key compliance obligations, similarities, and differences between two of the most common federal purchasing methods: commercial acquisitions and negotiated procurements. The program will provide an overview of each, highlight common misunderstandings and compliance issues, offer “best practices” for ongoing compliance, and delve into how large prime contractors should approach subcontracting under each type of procurement. Also on how those clauses affect subcontractors.

Date
Wednesday, August 19

Time
Registration: 8:30 a.m.,
Seminar: 9:00 a.m. - Noon

Location
NCAT Auditorium
4004 N. Webb Road
Wichita, Kansas

Fee
Paid by Wichita State University

Click here to register

Pre-registration required

For more information please call
316.978.6788.

Presenter: Steven Koprince, Small Business & Government Contracts Attorney

Steven Koprince’s practice focuses on helping small businesses navigate the federal marketplace, and he is a regular speaker and author on the Federal Acquisition Regulation (FAR), the SBA affiliation rules, and other legal matters important to small government contractors. Mr. Koprince has spoken at industry and professional events across the country and has been quoted by the Washington Post, NBC News, and other news outlets.

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